

JOB DESCRIPTION

Job Title:	Regional Service Sales Manager
Department/Cost Centre /Location:	Romsey Region and Hayes Region
Company / Division:	Mitchell Diesel Limited
Reporting to:	Service Sales Manager
<p>Main job purpose: a field based, confident and proactive, target-driven individual, with the ability to generate service sales opportunities through a range of customers and sectors (part of the Turner Group)</p>	
<p>KEY DUTIES AND RESPONSIBILITIES : Structured territory planning, customer contact strategy and opportunity conversions will be the key to success in this role.</p> <p>A competitive employment package is on offer commensurate with candidate skills and experience.</p> <p>Candidate minimum requirement:</p> <ul style="list-style-type: none"> • Drive, determination and resilience to succeed in a competitive environment • Good commercial awareness and business understanding • Professional communication skills, confident at presenting, good attention to detail • Effective planning and organisation skills • Full UK Drivers Licence • PC literate with a good working knowledge of Microsoft Word, Excel and PowerPoint 	
<p>SKILLS, QUALIFICATIONS, AND EXPERIENCE REQUIRED:</p> <ul style="list-style-type: none"> • Good standard of education, good IT skills, excellent communication skills. 	

JOB DESCRIPTION: (Cont'd)

LINES OF COMMUNICATION:

(Outline key contacts on a regular basis as required by the job)

- Service Sales Manager; Depot Managers

LEVELS OF AUTHORITY:

FINANCIAL: None

PERSONNEL: None

ANY OTHER DUTIES / RESPONSIBILITIES:

- Any other tasks as directed by Service Sales Manager
- Adhere to all company policies, procedures and business ethics codes
- To carry out your duties within the company Quality, Health and Safety and environmental procedures

If you wish to be considered for this exciting position, please forward your CV to paul.hone@mitchells.co.uk. If you have not had a response from us within two weeks of submitting your CV please consider your application to have been unsuccessful at this stage and thank you for your interest in the Turner Group.

A competitive employment package is on offer commensurate with skills and experience.

Mitchell Powersystems, a member of the Turner Group of Companies, forms part of the largest privately owned Diesel Engineering organisation in the United Kingdom.

TURNER GROUP IS AN EQUAL OPPORTUNITIES EMPLOYER

Closing Date: 13th September 2019